



Louis Dreyfus Company

PORT ALLEN, LA
SORGHUM

UPDATED March 23, 2016

Schedule of Discounts

TEST WEIGHT	DISCOUNT CENTS/BU
55.0 & UP	NO DISC
54.9 - 54.0	1
53.9 - 53.0	2
52.9 - 52.0	3
51.9 - 51.0	4
50.9 - 50.0	5
49.9 - 49.0	6

DAMAGE	DAMAGE DISCOUNT CENTS/BU
5.1 - 6.0	3
6.1 - 7.0	6
7.1 - 8.0	10
8.1 - 9.0	15
9.1 - 10.0	20
10.1 - 11.0	35
11.1 - 12.0	45
12.1 - 13.0	60
13.1 - 14.0	75
14.1 - 15.0	90

MOISTURE	DISCOUNT CENTS/BU
14.1 - 14.5	5
14.6 - 15.0	10
15.1 - 15.5	15
15.6 - 16.0	20
16.1 - 16.5	25
16.6 - 17.0	30

Above 15% subject to rejection

Above 10% subject to rejection

BNFM	DISCOUNT CENTS/BU
6.1 - 7.0	1
7.1 - 8.0	2
8.1 - 9.0	3
9.1 - 10.0	4
10.1 - 11.0	5
11.1 - 12.0	6
12.1 - 13.0	7

FOREIGN MATERIAL	DISCOUNT CENTS/BU
2.1 - 2.5	2
2.6 - 3.0	4
3.1 - 3.5	6
3.6 - 4.0	8
4.1 - 4.5	10
4.6 - 5.0	12

MISC. DISCOUNTS	DISCOUNT CENTS/BU
MUSTY	5
SOUR	10

*****INFESTED LOADS WILL BE
 REJECTED*****

*****ANY GRAIN QUALITY FACTOR OUTSIDE THE RANGE OF THE
 DISCOUNT SCALE IS SUBJECT TO REJECTION OR NEGOTIATION*****

*****LOUIS DREYFUS COMMODITIES RESERVES THE RIGHT TO CHANGE THIS DISCOUNT AT ANY TIME
 WITHOUT PRIOR NOTICE AS MARKET CONDITIONS DICTATE*****